

Individual General Agency Contacts for New Agents

If you are not credentialed to market CareFirst Individual products, please contact a qualified Individual General Agency from the list below for assistance:

Amwins Connect Administrators Inc
 Michael Donahoe Jr., Hunt Valley, MD
 410-832-1300
 mike.donahoe@amwins.com

Employee Benefits Corporation of America
 Wendy Zindler, McLean, VA
 703-760-0707
 wzindler@ebca.com

Potomac Basin Group
 Jaclyn Lorden, Beltsville, MD
 301-581-7325
 jaclyn.lorden@nfp.com

Corporate Coverage, LLC
 Melanie Epstein, Timonium, MD
 410-844-4144
 mje@corporaterecoverage.com

GS National
 LaVonne Hall, Pittsburg, PA
 855-330-5566
 contracting@gsnational.com

Ritter Insurance Marketing
 Jake McGeoy, Reisterstown, MD
 410-753-4542
 jake.mcgeoy@ritterim.com

Other (indicate below)

Brokerage: _____

Contact: _____

Phone: _____

Benefit Indemnity Corporation
 Rodger Bayne, Towson, MD
 443-275-7400
 Rodger.bayne@benefitindemnity.co

Hamilton Insurance Agency (HIA)
 John Feeley, Fairfax, VA
 703-359-8101
 jfeeley@hamiltoninsurance.com

Kelly & Associates Insurance Group Inc
 Christie Opitz, Sparks, MD
 410-527-3400
 copitz@kellybenefits.com

Pinion Financial Services, LLC
 Sheila Pinion, Chevy Chase, MD
 301-652-4000 or 800-296-4427
 Sheila@pinionfinancial.com

AP Benefit Advisors dba IMC
 Stephen Reidy
 240-207-2707
 steve@imctr.com

Mather & Strohl dba BenefitMall
 Tiffany Stiller
 Consumer Products Division, Towson, MD
 817-731-3355
 individualcontracting@benefitmall.com

Block Transfer

To process a transfer, we must have a letter from the brokerage firm or broker through whom the business was originally placed. This letter should advise us to transfer a specific block of business to another brokerage firm. The letter must be submitted to us on the letterhead of the agent's former agency.

Commissions are paid the same when using a contractor or direct broker.

Print Contracted Broker/Agency Name: _____