## **Broker News**



## For brokers and producers only

Date: June 13, 2019

Market: All

## **Producer Manuals Available Online**

The 2019 Producer Manual and the Small Group Eligibility Guidelines are now available after logging in to the broker portal, under the *Group Resources* tab. The Producer Manual includes information for all brokers selling CareFirst products in the group and consumer direct (CD) markets. You'll find the broker of record change calendar, the group installation calendar and other forms, template letters and more related to contracting.

The Small Group Eligibility Guidelines include detailed information needed for selling in the 2-50 market in Maryland, Washington, D.C. and Northern Virginia. You'll find details about grandfathered status, ACA requirements, group contract application information and more.

Within the *Consumer Direct Resources* tab on the <u>broker portal</u>, there are also sales manuals for Under 65 On- and Off-Exchange, as well as the CD Over 65 MedPlus Medicare Supplement Manual.

If you are looking for a specific topic, find the table of contents in any manual and simply click on the page number to view that section.

## For more information

If you have any questions, please contact your broker sales representative or send an email to <a href="mailto:bcc@carefirst.com">bcc@carefirst.com</a>.